

**SAN ANTONIO WATER SYSTEM**  
 P. O. BOX 2449  
 SAN ANTONIO, TEXAS 78298-2449  
**TABULATION OF BIDS**

Grande Truck Center  
 4562 IH 10 East  
 San Antonio, TX 78219

PROPOSAL Annual Contract for  
 FOR: Medium and Heavy Duty Truck Parts and Service  
 TIME & (November 6, 2012 through September 30, 2013)  
 DATE: 3:00 p.m., September 25, 2012

ITEM NO.	DESCRIPTION AND APPROXIMATE QUANTITY				
<b>I.</b>	<b>HEAVY DUTY MACK PARTS CAPTIVE AND COMPETITIVE</b>				
1.	Percent of discount offered				
2.	Percent Markup from purchase price		Cost +45%		
3.	Product Identification (Mfg.)		Mack		
4.	Type price schedule (dealer, jobber, etc.)		Dealer		
5.	Price Schedule Number				
6.	Date of price schedule		Current		
7.	Price schedule column on which discount is based (i.e., distributors, net wholesale)		Cost		
8.	Labor rate for service per hour		98.00		
9.	Labor rate for field service per hour		Not Available		
10.	Mileage charge (if applicable)		1.00/mile		
11.	Up-charge for outside labor, cost plus		20%		
	<b>Mack Parts Estimate \$45,000 Mack Truck Services Estimate \$20,000</b>				
1.	Seal, Mfg. Part #8235-A1205V1556	List Price Disc. Price	2.13 1.23		
2.	Gasket, Mfg. Part #7843-3303024	List Price Disc. Price	2.68 1.68		
3.	Camshaft, Mfg. Part #85111977	List Price Disc. Price	164.28 70.34		
4.	PIN, Mfg. Part #25089961	List Price Disc. Price	6.06 4.15		
5.	HUB, Mfg. Part #3398HR927K1	List Price Disc. Price	659.82 308.68		
6.	Brake Shoe, Mfg. Part #8235-XK2124709E2	List Price Disc. Price	140.90 66.87		

**SAN ANTONIO WATER SYSTEM**  
 P. O. BOX 2449  
 SAN ANTONIO, TEXAS 78298-2449  
**TABULATION OF BIDS**

PROPOSAL Annual Contract for  
 FOR: Medium and Heavy Duty Truck Parts and Service  
 TIME & (November 6, 2012 through September 30, 2013)  
 DATE: 3:00 p.m., September 25, 2012

Grande Truck Center  
 4562 IH 10 East  
 San Antonio, TX 78219

ITEM NO.	DESCRIPTION AND APPROXIMATE QUANTITY				
<b>II.</b>	<b>HEAVY DUTY WESTERN STAR TRUCK PARTS CAPTIVE AND COMPETITIVE</b>				
1.	Percent of discount offered				
2.	Percent Markup from purchase price		Cost +45%		
3.	Product Identification (Mfg.)		Wester Star		
4.	Type price schedule (dealer, jobber, etc.)		Dealer		
5.	Price Schedule Number				
6.	Date of price schedule		Current		
7.	Price schedule column on which discount is based (i.e., distributors, net wholesale)		Cost		
8.	Labor rate for service per hour		98.00		
9.	Labor rate for field service per hour		Not Available		
10.	Mileage charge (if applicable)		1.00/mile		
11.	Up-charge for outside labor, cost plus		20%		
	<b>Western Star Parts Estimate \$35,000</b>				
	<b>Western Star Truck Service Estimate \$15,000</b>				
1.	Lamp, Mfg. Part #WWS84101-3523	List Price Disc. Price	180.45 98.64		
2.	Reservoir, Mfg. Part #WWS9039621	List Price Disc. Price	304.84 166.65		
3.	Regulator, Mfg. Part #WWS565914	List Price Disc. Price	210.03 114.80		
4.	Hose, Mfg. Part #WWWS5732-50-0	List Price Disc. Price			

**SAN ANTONIO WATER SYSTEM**  
 P. O. BOX 2449  
 SAN ANTONIO, TEXAS 78298-2449  
**TABULATION OF BIDS**

Grande Truck Center  
 4562 IH 10 East  
 San Antonio, TX 78219

PROPOSAL Annual Contract for  
 FOR: Medium and Heavy Duty Truck Parts and Service  
 TIME & (November 6, 2012 through September 30, 2013)  
 DATE: 3:00 p.m., September 25, 2012

ITEM NO.	DESCRIPTION AND APPROXIMATE QUANTITY				
5.	Turn Signal, Part #WWS84101-3543	List Price Disc. Price	180.45 98.64		
6.	Power Steering Hose, Mfr. Part #WWS5732-3419-038	List Price Disc. Price	68.25 57.10		
<b>III.</b>	<b>MEDIUM AND HEAVY DUTY FORD TRUCK PARTS CAPTIVE AND COMPETITIVE</b>				
1.	Percent of discount offered				
2.	Percent Markup from purchase price		Cost +25%		
3.	Product Identification (Mfg.)		Ford		
4.	Type price schedule (dealer, jobber, etc.)		Dealer		
5.	Price Schedule Number				
6.	Date of price schedule		Current		
7.	Price schedule column on which discount is based (i.e., distributors, net wholesale)		Cost		
8.	Labor rate for service per hour		98.00		
9.	Labor rate for field service per hour		Not Available		
10.	Mileage charge (if applicable)		1.00/mile		
11.	Up-charge for outside labor, cost plus		20%		
	<b>Ford Parts Estimate Annually \$75,000</b> <b>Ford Truck Service Estimate Annually \$35,000</b>				
1.	Belt Tensioner BT62, Mfg. Part #1L3ZB209AA	List Price Disc. Price	123.96 51.25		
2.	Fuel Filter, Mfg. Part #FD4604	List Price Disc. Price			
3.	Coolant Reservoir, Mfg. Part #6C3Z8A080B	List Price Disc. Price	104.80 65.50		

**SAN ANTONIO WATER SYSTEM**  
 P. O. BOX 2449  
 SAN ANTONIO, TEXAS 78298-2449  
**TABULATION OF BIDS**

Grande Truck Center  
 4562 IH 10 East  
 San Antonio, TX 78219

PROPOSAL Annual Contract for  
 FOR: Medium and Heavy Duty Truck Parts and Service  
 TIME & (November 6, 2012 through September 30, 2013)  
 DATE: 3:00 p.m., September 25, 2012

ITEM NO.	DESCRIPTION AND APPROXIMATE QUANTITY				
4.	Coolant Reservoir Cap, Mfg. Part # 9C3Z8101B	List Price Disc. Price	14.14 6.80		
5.	Fan Belt, Mfg. Part #JK8996AA	List Price Disc. Price	102.21 44.23		
6.	Tie Rod End, Mfg. Part #AC3Z3A131H	List Price Disc. Price	221.17 127.60		
7.	Rim, Mfg. Part #8C3Z1015B	List Price Disc. Price	343.80 227.19		
8.	Air Cond. Blower Motor, Mfg. Part #XL7Z19805	List Price Disc. Price			
<b>IV.</b>	<b>MEDIUM AND HEAVY STERLING TRUCK PARTS CAPTIVE AND COMPETITIVE</b>				
1.	Percent of discount offered				
2.	Percent Markup from purchase price		Cost +45%		
3.	Product Identification (Mfg.)		Sterling		
4.	Type price schedule (dealer, jobber, etc.)				
5.	Price Schedule Number		Current		
6.	Date of price schedule				
7.	Price schedule column on which discount is based (i.e., distributors, net wholesale)		Cost		
8.	Labor rate for service per hour		98.00		
9.	Labor rate for field service per hour		Not Available		
10.	Mileage charge (if applicable)		1.00/mile		
11.	Up-charge for outside labor, cost plus		20%		

**SAN ANTONIO WATER SYSTEM**  
 P. O. BOX 2449  
 SAN ANTONIO, TEXAS 78298-2449  
**TABULATION OF BIDS**

Grande Truck Center  
 4562 IH 10 East  
 San Antonio, TX 78219

PROPOSAL Annual Contract for  
 FOR: Medium and Heavy Duty Truck Parts and Service  
 TIME & (November 6, 2012 through September 30, 2013)  
 DATE: 3:00 p.m., September 25, 2012

ITEM NO.	DESCRIPTION AND APPROXIMATE QUANTITY				
	<b>Sterling Parts Estimate \$35,000</b>				
	<b>Sterling Truck Service \$Estimate \$15,000</b>				
1.	Clamp, Mfg. Part #B9224-0425-FRB	List Price Disc. Price	7.09 5.15		
2.	Drain Valve, Mfg. Part #TDA-R12105	List Price Disc. Price	27.43 13.53		
3.	Belt, Mfg. Part #01-23415-036	List Price Disc. Price	94.86 61.91		
4.	Diode, Mfg. Part #A680-540-04-24	List Price Disc. Price	16.85 10.44		
5.	Turn Switch, Part #A06-32389-001	List Price Disc. Price	452.01 295.01		
6.	Panel Assembly, Mfg. Part #XREF-80044A91-01	List Price Disc. Price	208.39 113.26		
	Business Hours		7:30 am - 12:00 am 5 days/week		
	Business Hours on Saturday		8:00 am - 5:00 pm		
	<b>TOTAL</b>	TOTAL	<b>275,000.00</b>		
	<b>EXTENSION 1</b>		<b>275,000.00</b>		
	<b>EXTENSION 2</b>		<b>275,000.00</b>		
	Terms		Net 30 days		
	Delivery Days				

BIDS WERE MAILED TO AND/OR PICKED UP BY:

Alamo City Truck  
 Freightliner of SA  
 Grande Truck Center  
 Rush Truck Center  
 Santex

SAWS Website